# Ballot Measures for Land Conservation

Madrid, Spain Will Abberger November 5, 2018



### Our mission

#### LAND FOR PEOPLE

The Trust for Public Land creates parks and protects land for people, ensuring healthy, livable communities for generations to come.



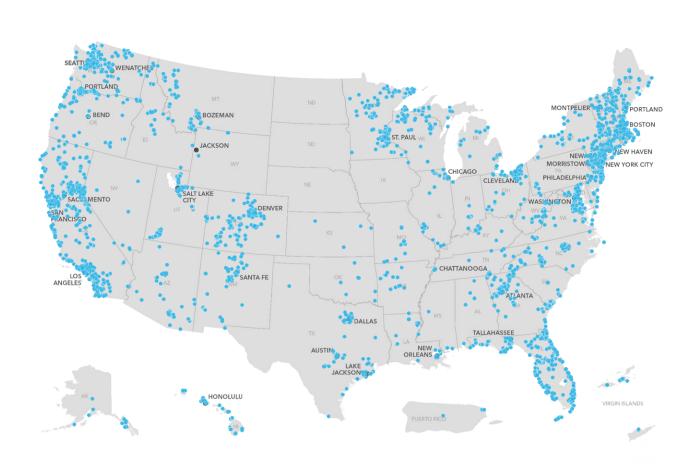
#### We believe

- People need and deserve access to nature
- Our work should span cities to wilderness
- When we engage community, we create community
- Equity means everyone



## Our impact

**SINCE 1972** 





## Our impact

FROM NEIGHBORHOOD PARKS
TO NATIONAL PARKS

5 thousand+ places created

3 million+ acres protected

70 billion+ public funds generated

8 million+ people within a 10-min walk

### How we do it

**OUR SERVICES** 











#### **Ballot Measures for Land Conservation**

- U.S. National Trends
- Ballot Measure Basics
- Measure Components
- Examples



## Where Does Public Funding for Land Conservation in the U.S. Come From?

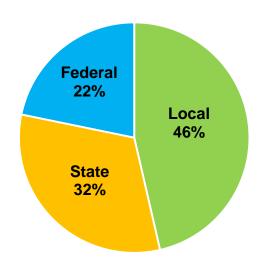


### Public Funding for Land Conservation

Public Funding for Land Conservation in the United States (1998-2015)				
	Amount	Annual Average		
Local	\$25,829,049,100	\$1,434,947,172		
State	\$17,715,694,051	\$984,205,225		
Federal	\$12,121,644,312	\$673,424,684		
Total	\$55,666,387,462	\$3,092,577,081		

Local: Spending authorizations via local ballot measures. Source: TPL's LandVote Database

State and Federal: Actual spending. Data not complete for all 50 states. Source: TPL's Conservation Almanac Database

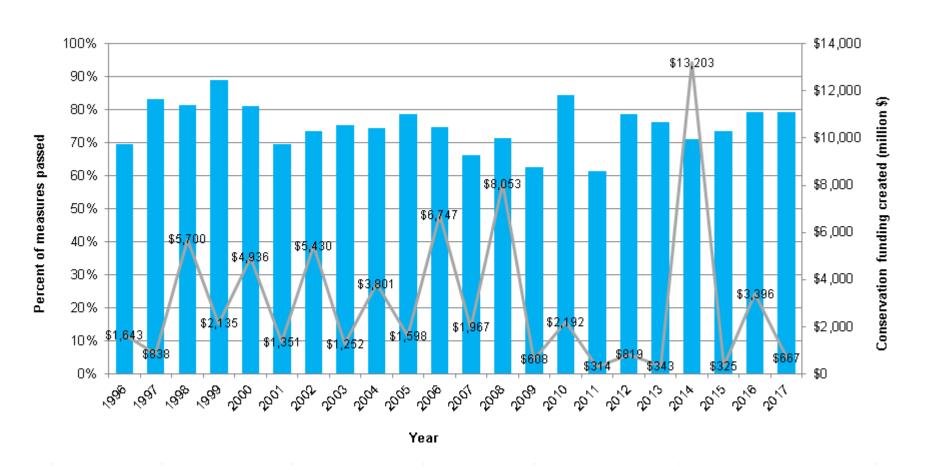


## What is the "Big Idea"? Engaging Voters to Approve Funding for Conservation

Is it really possible to get voters to raise their TAXES to invest in parks and conservation?



## Track Record of the Concept: 76% long-term approval rate, good times and bad

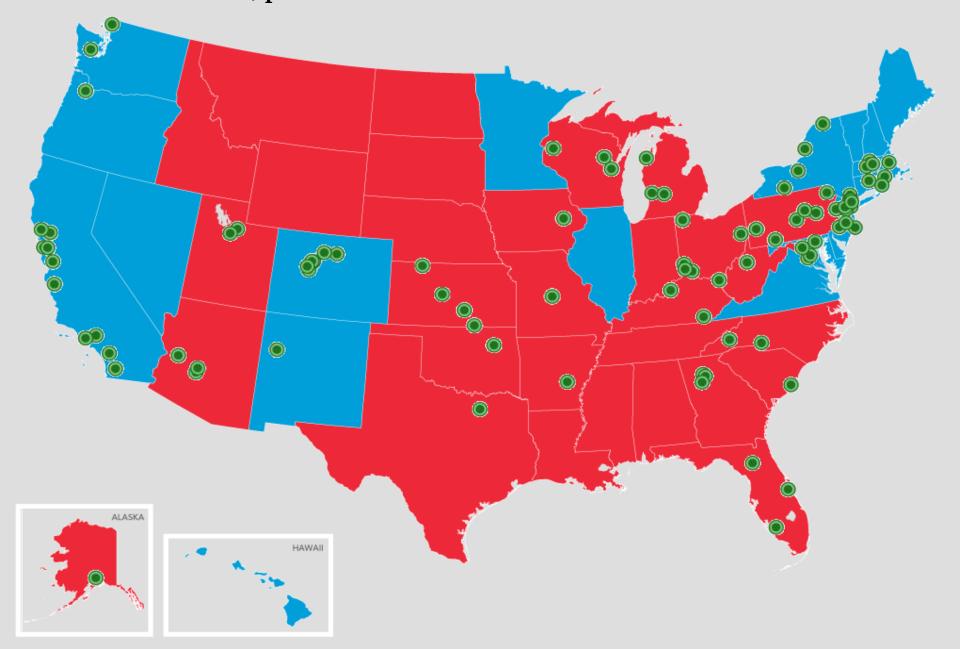


## November 8, 2016 Election – **All** Park and Conservation Ballot Measures

- 87 measures in 21 states
- 70 were approved by the voters
- 80 percent passage rate
- \$6.9 billion in funds for conservation, parks, and restoration

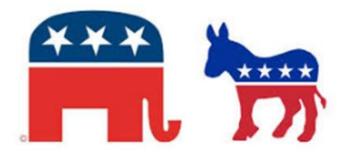


104 measures -- 84 passed -- generated over \$11B in funds for land conservation, parks and restoration



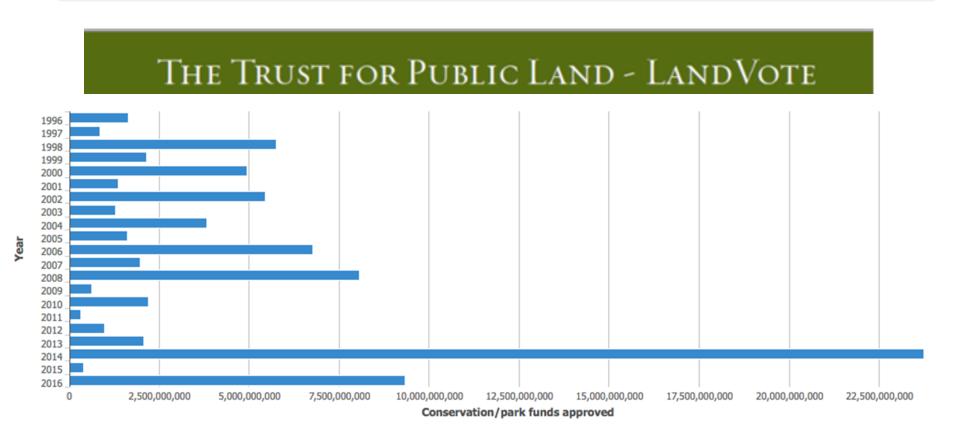
#### Not Red or Blue, But Green - November 8, 2016

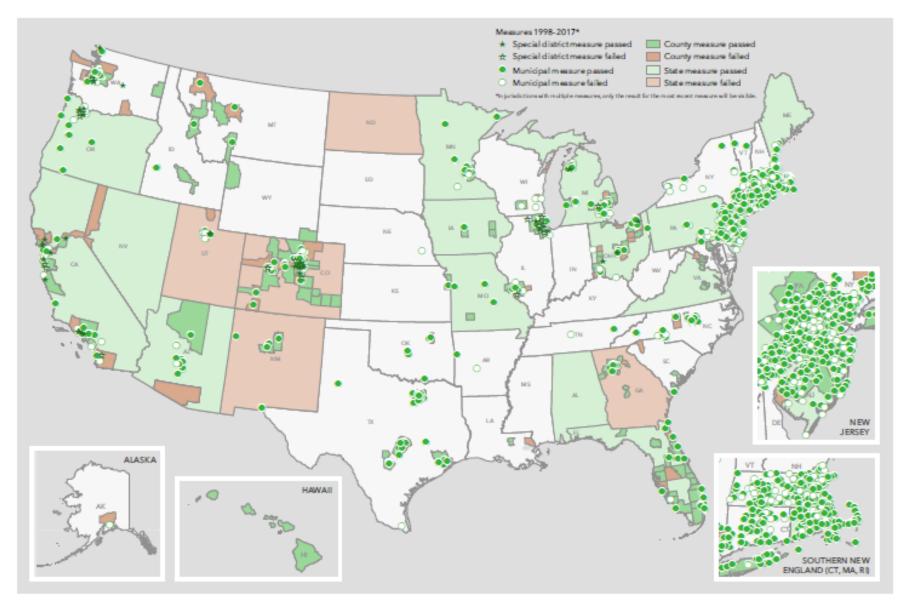
- 21 county measures 16 passed (76%)
- Clinton counties: 12 of 16 (75%)
- Trump counties: 4 of 5 (80%)





## Track Record of the Concept: Tens of Billions of \$ for Land Conservation





### LandVote

STATE, COUNTY, MUNICIPAL, AND SPECIAL DISTRICT MEASURES 1998-2017





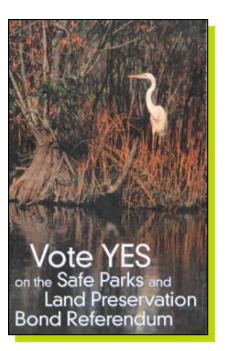
## 2018 Elections – **All** Park and Conservation Ballot Measures

#### So far.....

- 13 measures in 12 states
- 12 were approved by the voters
- 92 percent passage rate
- \$4.2 billion in funds for conservation, parks, and restoration

#### November 6, 2018

- 47 measures on the ballot
- \$3.6 billion in park and conservation funds at stake





## www.landvote.org



## What is the Trust for Public Land's Conservation Finance Program?

We create new and protect public funding for land conservation, parks, and restoration through the research, design, and passage of ballot measures and legislation and serve as thought leaders in the field.

#### November 8, 2016 Election – **Trust for Public Land** Park and Conservation Ballot Measures

- 40 measures in 13 states
- 32 were approved by the voters
- 80 percent passage rate
- Over \$4 billion in funds for conservation, parks, and restoration



### Our Track Record: 544 wins, 81% Yes, \$73 billion created, over 100 million Yes Votes



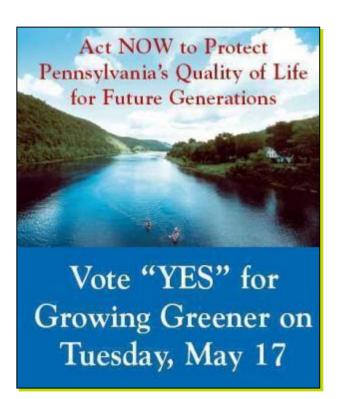
#### November 6, 2018 Election – **Trust for Public Land** Park and Conservation Ballot Measures

Jurisdiction Name	Mechanism	Conservation Funds At Stake
Tucson, AZ	Bond	\$225,000,000
Fresno, CA	Sales Tax	\$906,000,000
Los Angeles, CA	Other	
Sonoma County, CA	Sales Tax	\$115,000,000
Chaffee County, CO	Sales Tax	\$23,000,000
Denver, CO	Sales Tax	\$918,000,000
Connecticut	N/A	N/A
Georgia	Sales tax	\$200,000,000
Cape Coral, FL	Bond	\$60,000,000
Doral, FL	Bond	\$150,000,000
New Smyrna Beach, FL	Bond	\$15,000,000
Sarasota County, FL	Bond	\$65,000,000
Berlin, MA	Property Tax	\$1,670,933
Plainville, MA	Property Tax	\$1,105,570
Brooklyn Park, MN	Bond	\$26,000,000
Missoula, MT	Property Tax	\$10,000,000
Missoula County, MT	Bond	\$15,000,000
Beaufort County, SC	Bond	\$25,000,000



#### **Ballot Measures for Land Conservation**

- National Trends
- Ballot Measure Basics
- Measure Components
- Examples

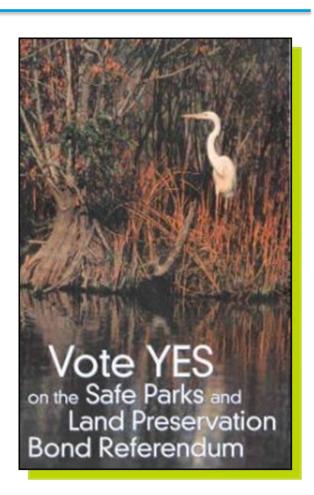


### Key Variables in Measure Design

- Funding Mechanism
- Amount (and duration)
- Purposes/Uses of Funds
- Timing (choice of election date)
- Management/Accountability

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#### Key Steps for Successful Ballot Measures

Feasibility Research

Public Opinion Survey

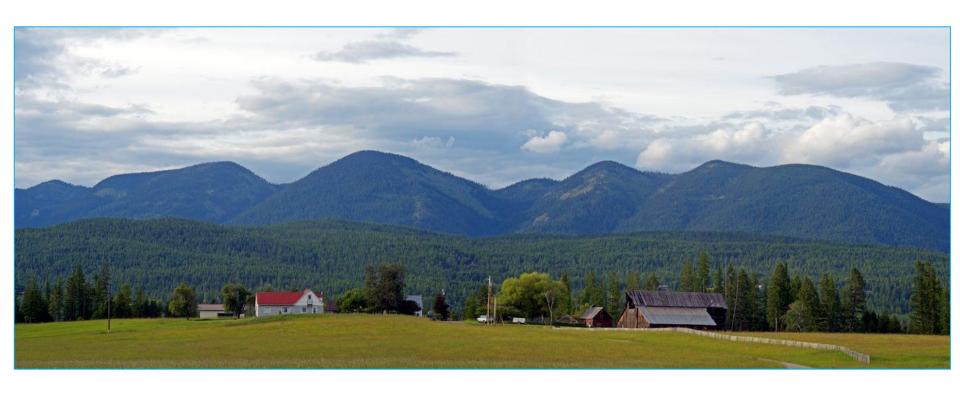
Program Recommendations

Ballot Language

Campaign



#### Whitefish, Montana



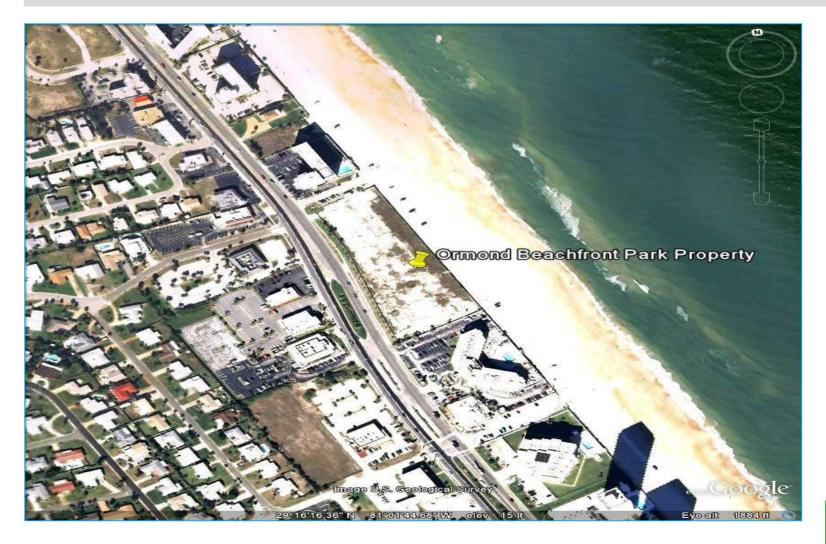
Finance Mechanism: Resort tax/"bed" tax

<u>Date</u>: May 28, 2015 <u>Amount</u>: \$14 million

Election Result: 84% Yes



### Ormond Beach, Florida





#### Ormond Beach, Florida



Finance Mechanism:
General obligation bond
Date: August 24, 2010
Amount: \$5 million
Election Result: 59% Yes



### Beaufort County, South Carolina



Finance Mechanism: General obligation bond

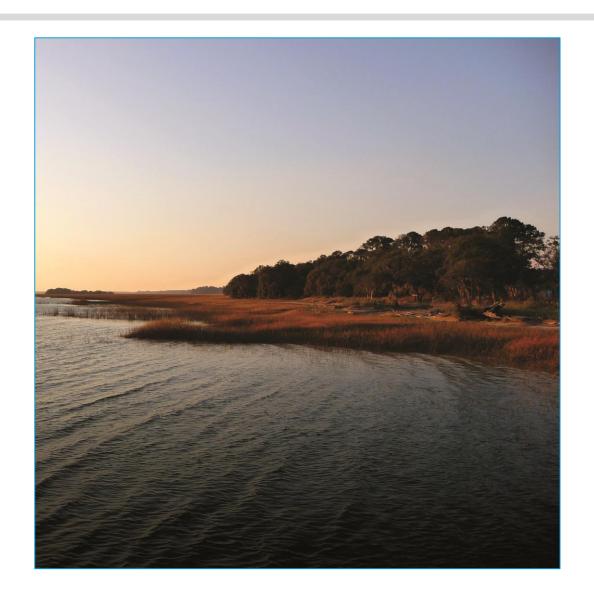
Date: 2000, 2006, 2012, 2014

Amount: \$135 million

Average Election Result: 71% Yes



### Beaufort County, South Carolina



Finance Mechanism:
General obligation bond
Date: November 6, 2018
Amount: \$25 million
Election Result: ??% Yes



#### Florida - Statewide



Finance Mechanism:
Real estate transfer tax

Date: November 4, 2014

Amount: \$22 billion

Election Result: 75% Yes



## Where can I go to learn more? TPL's Conservation Finance Program(www.tpl.org)

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